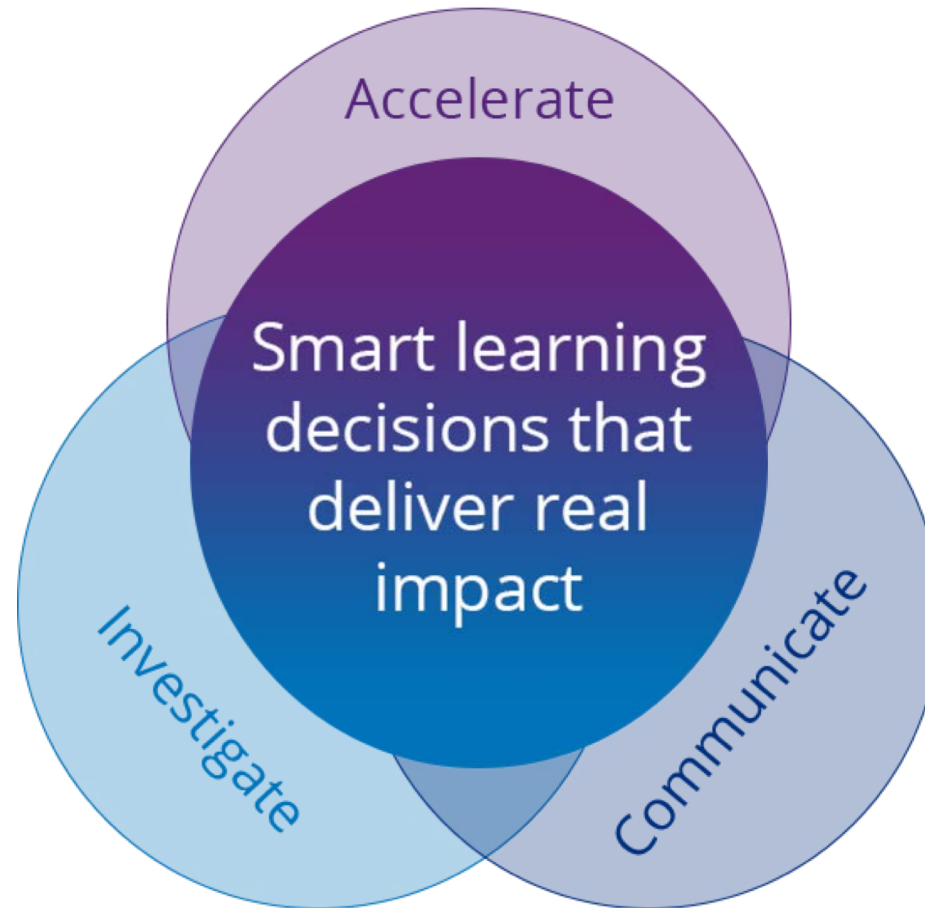




Making your transformation a reality

Supported by

Raytheon
Professional Services



15 years of
independent research
means we have
defined real impact
for a global industry:

Growth:

19%

improvement in customer
satisfaction

Productivity:

20%

improvement in
productivity

Profitability:

7%

Increase in revenue

Transformation:

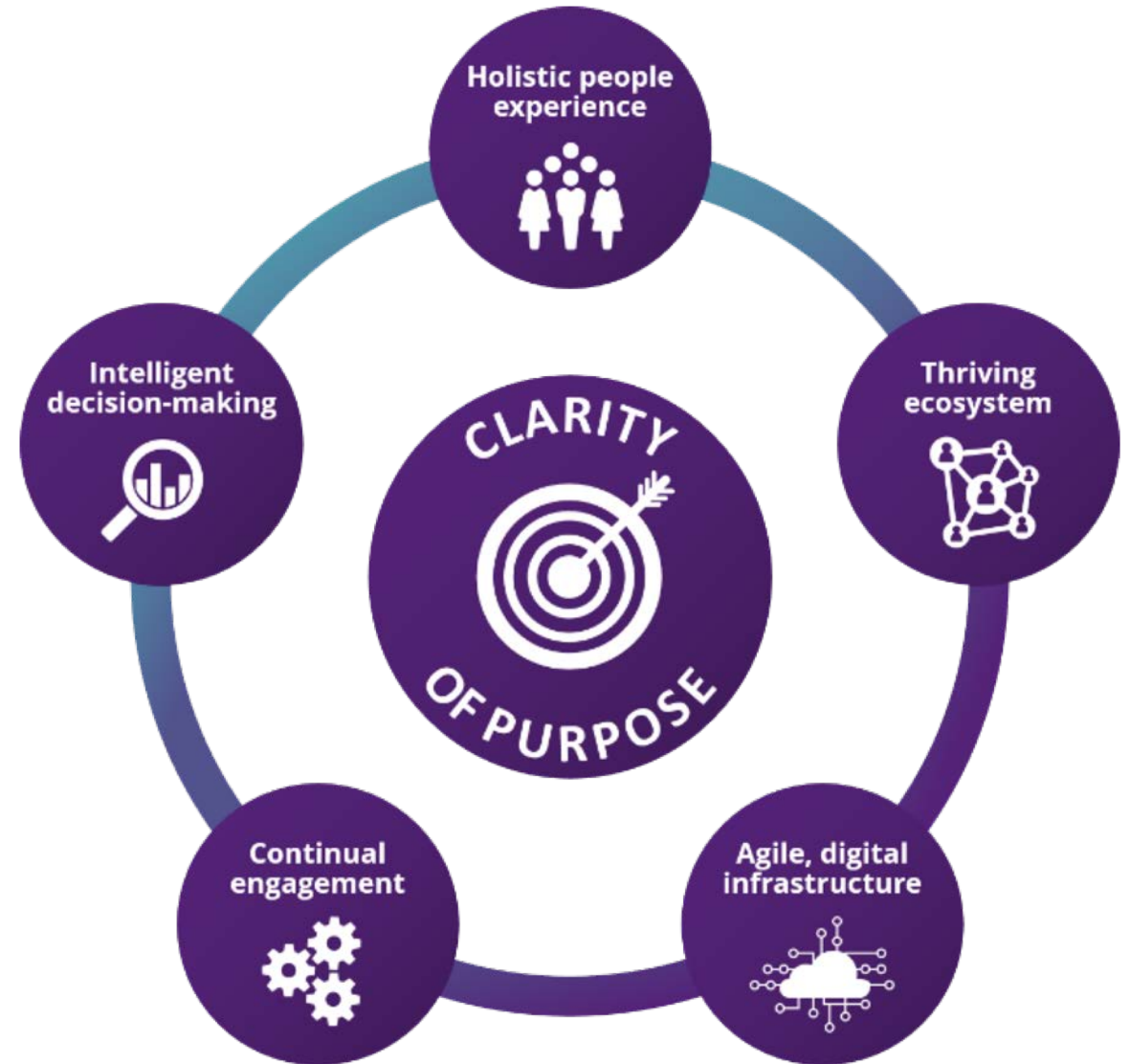
34%

faster rollout of change

Building business credibility
- more than just return on investment

Developing a high performing learning culture

- Agile
- Responsive
- Ready for change



TOWARDS MATURITY

15 years of independent research
means we have
**exposed an industry road
map for change**



Optimising Training

Taking Control

Letting Go

Sharing Responsibility

TOWARDS MATURITY

A complex journey

6 dimensions combine to
influence progress



Optimising Training

Taking Control

Letting Go

Sharing Responsibility



Changing face of formal learning

90%

are looking to
technology to
improve face to
face learning
whilst only 37% are
actually
successful.*

*Towards Maturity 2018 Health Check Data





Learners
demanding
more

63%

Of learners find
classroom courses
very useful





94%

Of learners want to be
able to learn at their
own pace



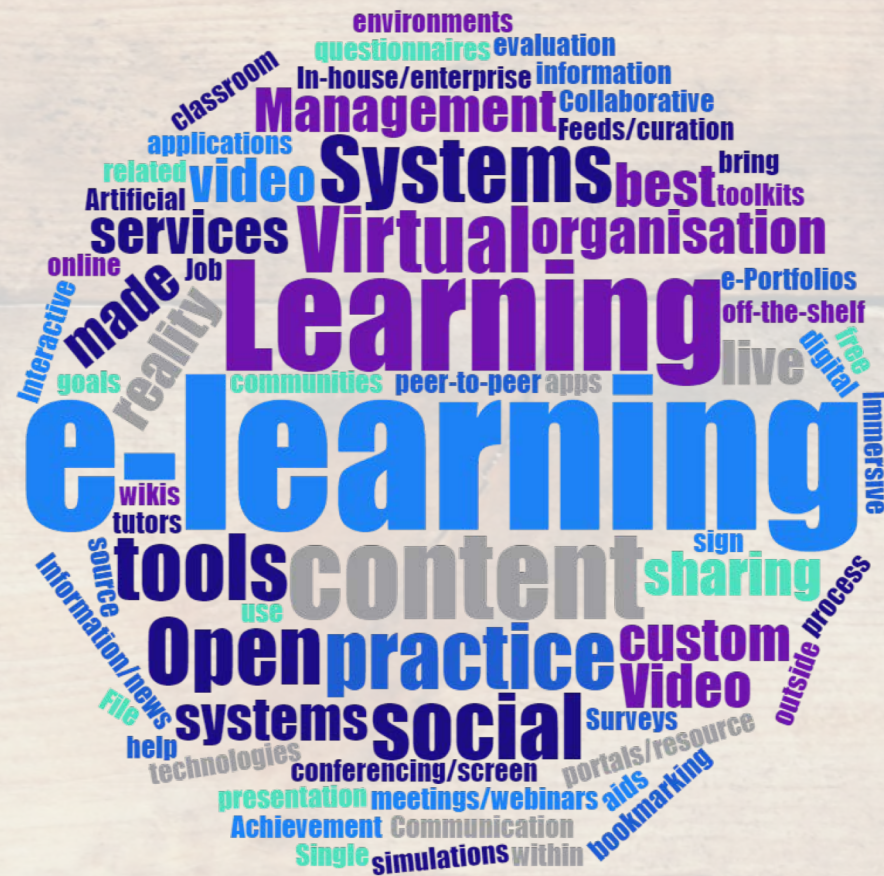
Food for thought:

Learners report that
blends are just as
impactful as classroom

53%
of learning is still delivered
through face-to-face
interactions

So how do we use
technology to improve the
impact of face to face
learning ?





Those successful in using tech to improve face to face
are more likely to do these 4 things:

Improving
Options

Improving
Transfer

Improving
Engagement

Improving
Insights



Improving options

67%

Agree individuals can
choose to learn at places
convenient to them (32%)

27%

Agree managers allocate
time for staff to learn at
home (9%)

33%

Provide Micro-learning
(25%)



Improving transfer

33%

Equip managers
with resources as
their team get the
most out of
learning (17%)

42%

agree face-to-face
training that actively
builds on knowledge
gained through
online learning
(29%)



Improving engagement

86%

Provide individuals with access to online learning that is directly relevant to their jobs (44%)

25%

Have classroom trainers that engage learners with technology enabled programmes (15%)



Improving insights

69%

Regularly review
programmes and
check that they
support and enhance
organizational goals
(42%)

42%

Collect data from
learners on the
extent learning points
have been applied
(20%)



Challenges to success

21%
Reluctance
by classroom
training staff
to adopt new
technology



Preparing for success

75%

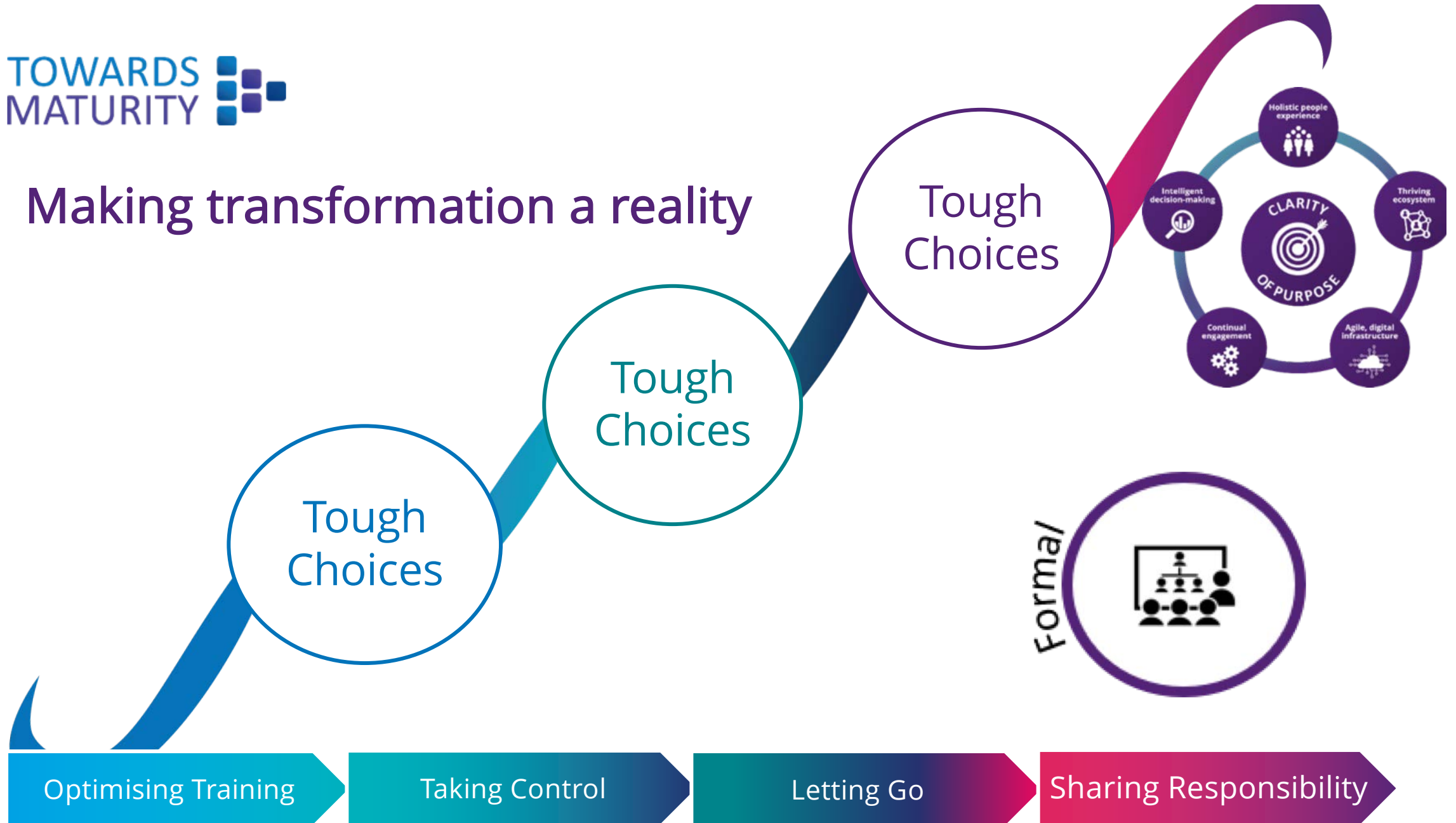
involve classroom
trainers in the design
process for blended
learning (45%)

100%

Pilot new technology by
working together with
IT and other relevant
departments (20%)



Making transformation a reality





Data driven breakthrough decisions
Small changes BIG difference!

Optimising Training

Taking Control

Letting Go

Sharing Responsibility

Making transformation a reality
The answers are in this room!



Q1. How can technology be used to improve learner confidence and engagement?

Q2. What can we do to ensure learning doesn't stop when the course does?

The answers are in this room

Q3. How can we build capacity within L&D to take programmes to scale?

Q4. What do we need to let go of to build credibility with learners?

Investigative journalists uncover the story!



Crowdsourcing - How does it work?

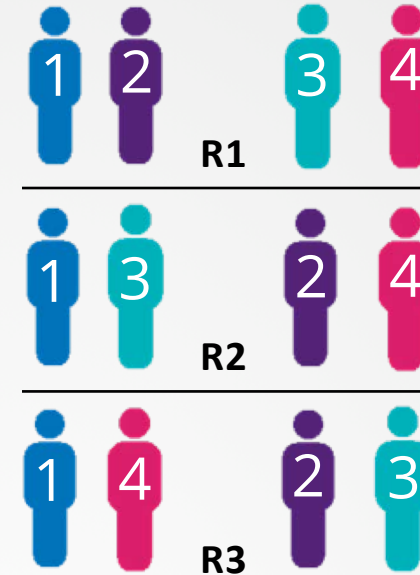
Step 1: Interview

- Each of you take one of 4 questions
- Round 1 -
 - Pair off with a colleague and interview your colleague for 3 minutes
 - Swap over and let your colleague interview you
 - Make a note of the ideas that you get
- Change partners and repeat for 2 more rounds



Step 2: Consolidate

- Join those with the same question as you
- Collate the information you have gathered
- Refine ideas you have



Step 3: Report

- Each group will share key recommendations
- 3 minutes maximum

Each of you will interview your colleague for 3 minutes



Your colleagues provides the answers and you write them down
After 3 minutes you swap over!

Q1. How can technology be used to improve learner confidence and engagement?

Q2. What can we do to ensure learning doesn't stop when the course does?

The answers are in this room

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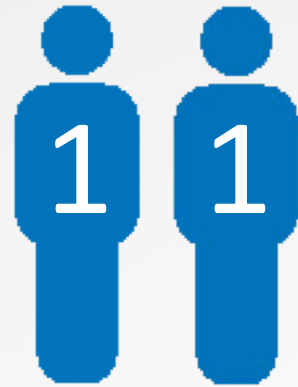
Q2. What can we do to ensure learning doesn't stop when the course does?

The answers are in this room

Q3. How can we build capacity within L&D to take programmes to scale?

Q4. What do we need to let go of to build credibility with learners?

Compare and consolidate your findings



BE PREPARED TO REPORT BACK YOUR TOP RECOMMENDATIONS TO THE GROUP



Q1. How can technology be used to improve learner confidence and engagement?

Q2. What can we do to ensure learning doesn't stop when the course does?

The answers are in this room

Q3. How can we build capacity within L&D to take programmes to scale?

Q4. What do we need to let go of to build credibility with learners?



Q1 Feedback

Q1. How can technology be used to improve learner confidence and engagement?



Q2 Feedback

Q2. What can we do to ensure learning doesn't stop when the course does?



Q3 Feedback

Q3. How can we build capacity within L&D to take programmes to scale?



Q4 Feedback

Q4. What do we need
to let go of to build
credibility with
learners?





Improving Face to Face Training with Technology

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